

# **Quarterly Results**

# Highlights of the Quarterly Results for the financial quarter ended 31 December 2022

(Second financial quarter of the financial year ending 30 June 2023)

**Briefing for Analysts and Fund Managers**16 February 2023



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Part 1

# **Key Messages**

## **Key Messages**

### Fully operated and producing portfolio on target to meet Group's FY2023 targets

- Sold 1.3 MMbbl of oil and condensate and 0.7 MMboe of gas in the current quarter from our producing assets
- In 1H FY2023, we sold 2.3 MMbbl of oil and condensate and 1.2 MMboe of gas
- For FY2023, the Group estimates to sell approximately 7.3 MMboe of oil, condensate and gas

### Delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority

- Strong oil, condensate, and gas price levels have contributed positively to our profitability levels
- In the current quarter, we delivered EBITDA of RM353.3 million and a PAT of RM70.5 million Peninsula Hibiscus Group assets contributed RM194.5 million and RM119.6 million to the Group's EBITDA and PAT respectively
- PAT adversely impacted by a non-cash net deferred tax liability charge relating to United Kingdom's Energy Profits Levy of RM104.0 million
- In 1H FY2023, we reported PAT of RM205.7 million (1H FY2023 "normalised" PAT after omitting one-off non-operational adjustments is RM230.1 million)

### Rewarding loyal shareholders with dividend

- Based on the present favourable market outlook and subject to the matters reflected in our Dividend Policy, the Group is aiming to target a minimum total dividend per share of 2.5 sen over the course of FY2023
- Of this targeted amount, an interim single-tier dividend of 0.75 sen has been declared on 16 February 2023

### Proposed share buy-back of up to 10%

Share-buy back authorisation and capital reduction approved at the EGM on 1 December 2022

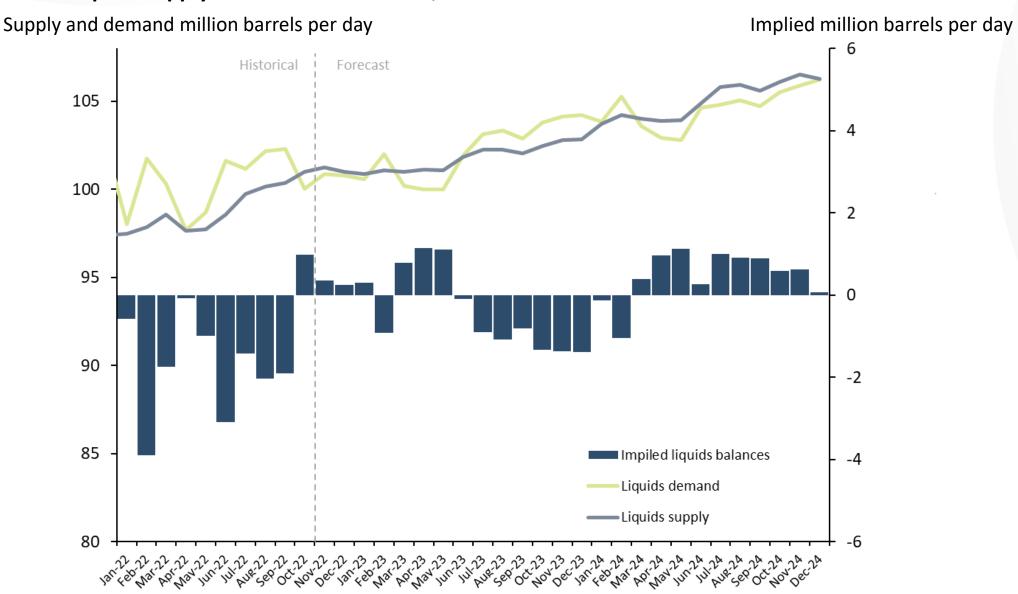


# Part 2 Oil Market Outlook

- Oil Market Balances
- Brent Oil Price Outlook

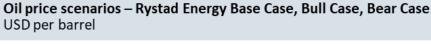
## **Oil Market Balances**

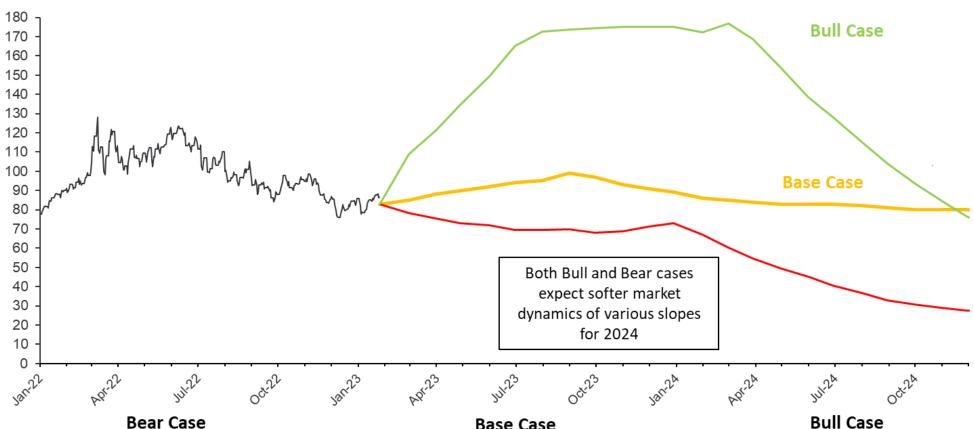
## Global liquids supply and demand balances, current base case



Positive Outlook for liquids balances for CY2023

## **Brent Price Outlook**





### Latin America\* adds 100,000 bpd supply in 2023

- Russia: G7 price cap is lax, minimal oil product exports lost
- China demandrisk -220,000 bpd GDP Lockdown
- Demand: Extreme recession, China pivot on Covid-19 policy demand only grows -0.8 million bpd in 2023 y /y

### **Base Case**

- Latin America base case of 400,000 bpd y/y growth by Dec-23
- Russia: 50% of lost EU exports rerouted
- China demand grows 1.5 million bpd y/y Dec-23
- Demand Global: Base case mild 1Q23 recession, 2H23 recovery, demand grows 1.8 million bpd in 2023 y/y

### **Bull Case**

- Latin American countries lose 200,000 bpd in supply in 2023
- Russia: 10% of EU lost products exports rerouted to friendly countries
- China demand risk +400,000 bpd road and aviation
- Demand Global: +470,000 bpd in 2023

Brent prices expected to remain in the range of USD85-100/bbl in CY2023



## Part 3

# **Operational & Financial Highlights**

## 3.1 Operational Highlights

Operational Highlights

## 3.2 Financial Highlights

- Q2 FY2023 "Normalised" Group Financials
- Strong and Consistent EBITDA Margins
- Q2 FY2023 Group Financials By Operating Segments
- Q2 FY2023 Group Financials Vs Preceding Quarter
- Key Factors Affecting Kinabalu and Others' Q2 FY2023 Financial Results
- Key Factors Affecting PM3 CAA's Q2 FY2023 Financial Results
- Key Factors Affecting North Sabah's Q2 FY2023 Financial Results
- Key Factors Affecting United Kingdom's Q2 FY2023 Financial Results
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## **Operational Highlights**

		North Sabah	Anasuria Cluster	Peninsula Hibiscus Group <sup>1</sup>	Total or Average
Average uptime	%	92	92	89	-
Average net oil & condensate production	bbl/day	4,626	2,699	6,188	13,513
Average net gas export rate	boe/day	-	311	6,089	6,400
Average net oil, condensate and gas production rate	boe/day	4,626	3,009	12,277	19,912
Total oil & condensate sold	bbl	538,301	185,869	612,171	1,336,341
Total gas exported (sold)	MMscf	-	171	3,767	3,938
Total oil, condensate & gas sold	boe	538,301	214,369	1,239,968	1,992,638
Average realised oil & condensate price	USD/bbl	98.09	82.56	99.87	96.75
Average gas price	USD/Mscf	-	33.12	4.71	-
Average realised oil, condensate & gas price	USD/boe	98.09	98.00	63.60	76.62
Average production OPEX per boe <sup>2</sup>	USD/boe	18.50	18.67	15.50	-

Abbreviation	Definition
bbl	barrels
boe	barrels of oil equivalent
MMscf	million standard cubic feet
Mscf	thousand standard cubic feet

<sup>&</sup>lt;sup>1</sup> Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets include 2012 Kinabalu Oil PSC, PM3 CAA PSC, PM305 PSC, PM314 PSC and Block 46 Cai Nuoc PSC

<sup>&</sup>lt;sup>2</sup> Conversion rate of 6,000scf/boe

<sup>&</sup>lt;sup>3</sup> This is computed based on gross production OPEX divided by gross oil, condensate and gas production

## **Q2 FY2023 "Normalised" Group Financials**

	Omits one-off non-operational adjustments  As disclosed in QR  United Kingdom 1  Malaysia 2  Vietnam 3  "Normalised" results	Omits one-off non-operational adjustments				
		<ul> <li>Positive impact to Profit or Loss</li> <li>There is cash impact, in the form of non</li> </ul>				
EBITDA	353,282	-	(22,428)	13,738	344,592	occurrence of potential cash outflow
EBITDA Margin	49.5%				48.3%	
PAT	70,469	99,112	(67,547)	13,326	115,360	<ul> <li>Adverse impact to Profit or Loss</li> <li>Non-cash in nature</li> </ul>
PAT Margin	9.9%				16.2%	· · · · · · · · · · · · · · · · · · ·
Effective Tax Rate	66.2%				42.3%	

<sup>&</sup>lt;sup>1</sup> United Kingdom - One-off net deferred tax liability charge arising from the Energy Profits Levy

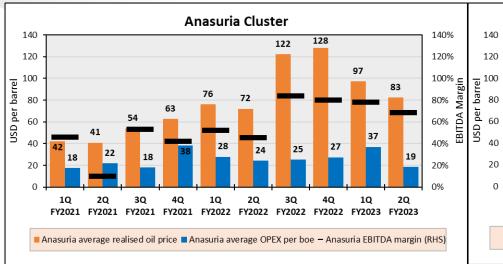
### **Key messages**

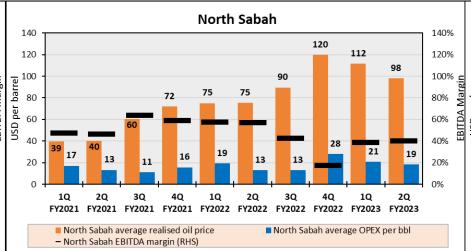
- 1. "Normalised" PAT exceeds RM100 million mark for a second quarter in a row for FY2023. Q1 FY2023's reported PAT was RM135.3 million ("normalised" PAT after normalisation for similar adjustments as mentioned above was RM114.7 million).
- 2. Group's "normalised" PAT for first half FY2023 is RM230.1 million (compared to the RM205.7 million reported).
- 3. "Normalised" effective tax rate of 42.3% is close to the statutory tax/levy rates.

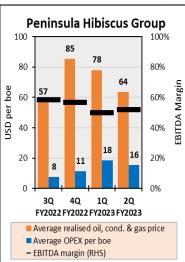
<sup>&</sup>lt;sup>2</sup> Malaysia - Reversal of overprovision of taxes and related penalties relating to the Petroleum (Income Tax) Act 1967 and the Corporate (Income Tax) Act 1967

<sup>&</sup>lt;sup>3</sup> Vietnam - Impact of the "consumption" of the Acquired Underlift Inventory in Block 46

## **Strong and Consistent EBITDA Margins**







### **Flexibility to Navigate Industry Downturns**

- Operational control grants the ability to concentrate on operating efficiencies (cost control, production enhancement) when oil prices are low and shift to development mode when oil prices are high.
- Remained cash flow positive when oil prices crashed in April 2020 by reducing OPEX and deferring CAPEX.
- High quality operations team helps to reduce downtime to maximise production.

### **Strong Focus on OPEX Reduction and Profitability Enhancement**

- The average unit production costs (OPEX per boe or OPEX per bbl) for our producing assets are well below the average realised oil price achieved in the respective quarters.
- The careful management of costs to maintain low OPEX and the delivery of production enhancement projects are key towards obtaining low unit production costs.
- Focus on delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority.
- Proven track record of cost control creates an opportunity to improve efficiencies of the recently acquired assets.
- The Group's revenue is almost fully transacted in USD while costs are mainly denominated in the local currencies of the countries that they operate in (i.e. MYR and GBP) and in USD. A healthy USD is favorable to the Group.

Notes: 1. Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets' EBITDA margin in the third financial quarter of the financial year ended 30 June 2022 excludes negative goodwill of RM317.3 million.

- 2. Average OPEX per boe is computed based on gross production OPEX divided by gross oil, condensate and gas production.
- 3. Peninsula Hibiscus Group assets' average realised oil, condensate and gas price is the weighted average realised price of both oil and condensate offtakes and gas sales in the respective financial quarter from the Kinabalu PSC, the PM3 CAA PSC, the PM305 PSC, the PM314 PSC and the Block 46 PSC. The Anasuria Cluster's average realised oil price does not include gas prices as gas production in the Anasuria Cluster is not material.

## **Q2 FY2023 Operating Segment Financials**

### (I) Group P&L by segment

RM'000	Malaysia - and o	- Kinabalu others	CAA	Vietnam	Subtotal (PHSB	Malaysia – North	United	Australia	Others <sup>(1)</sup>	Total (HPB
	Kinabalu	Others			Group)	Sabah	Kingdom			Group)
Revenue	139,725	4,740	157,537	72,968	374,970	239,473	97,616	-	1,067	713,126
Gross Profit	90,205	3,622	83,244	26,946	204,017	151,699	83,836	-	1,067	440,619
EBITDA/(LBITDA)	54,326	13,255	99,952	26,965	194,498	95,972	66,708	1,681	(5,577)	353,282
PBT/(LBT)	33,460	12,343	45,772	25,748	117,323	60,437	36,765	1,681	(7,517)	208,689
Tax	(10,943)	(1,600)	32,239 <sup>(2)</sup>	(17,432)	2,264	(24,253)	(116,231) <sup>(3)</sup>	-	-	(138,220)
PAT/(LAT)	22,517	10,743	78,011	8,316	119,587	36,184	(79,466)	1,681	(7,517)	70,469

Peninsula Hibiscus Group assets continue to be a significant contributor to the Group's financial performance. In 2Q FY2023, these assets contributed RM375.0 million to Group's revenue (52.6% of total), RM194.5 million to Group's EBITDA (55.1% of total) and RM119.6 million to Group's PAT (169.7% of total).

### (II) Profit Margins of Operating Segments with producing assets

	Malaysia – Kinabalu and Others Kinabalu Others		CAA	Vietnam	Malaysia – North	United Kingdom
			C, t	Victimi	Sabah	Киндион
Gross Profit Margin	64.6%	76.4%	52.8%	36.9%	63.3%	85.9%
EBITDA Margin	38.9%	279.6%	63.4%	37.0%	40.1%	68.3%
PAT/(LAT) Margin	16.1%	226.6%	49.5%	11.4%	15.1%	(81.4%)

### (IV) Healthy liquidity ratio

 The Group returned to a net current asset position at RM197.5 million as at 31 December 2022 as opposed to the net current liabilities positions reported for the previous three financial quarters subsequent to incorporating the impact which arose from the acquisition of the Repsol assets on 24 January 2022.

### (III) Significant tax-related impact to PAT

### <u>United Kingdom – Energy Profits Levy</u>

- Net deferred tax liability charge of RM104.0 million in 2Q FY2023. It is largely one-off and is non-cash in nature and will be fully reversed to the Profit or Loss by 31 March 2028.
- Adjustment was after a full re-assessment exercise conducted in December 2022 following the changes to the regime which were substantively enacted on 30 November 2022.
- The adjustment is dictated by the relevant UK laws and accounting standards requirements and have been reviewed by the Group's external auditors.

### <u>Malaysian operations – Petroleum (Income Tax) Act 1967 and</u> Corporate (Income Tax) Act 1967

 Reversal of overprovison of taxation and penalties amounting to RM67.5 million upon completion of tax audits performed by the Inland Revenue Board of Malaysia on Peninsula Hibiscus' subsidiaries for several previous years of assessment.

<sup>&</sup>lt;sup>1</sup> Others include Group and Investment Holdina activities.

<sup>&</sup>lt;sup>2</sup> Tax credit (gain) in CAA – Due to reversal of overprovision of PITA for year of assessment 2017 of RM32.2 million and overprovision of CITA for years of assessment 2017 to 2019. Excluding this adjustment, the normalised effective tax rate is 52.7%.

<sup>&</sup>lt;sup>3</sup> Included a largely one-off and non-cash in nature net deferred tax liability charge in relation to the Energy Profits Levy of RM104.0 million

## **Q2 FY2023 Group Financials (vs. Preceding Quarter)**

	2Q FY2023	1Q FY2023
RM'000	As disclosed in QR	As disclosed in QR
Revenue	713,126	604,768
Gross Profit	440,619	387,402
Gross Profit Margin	61.8%	64.1%
EBITDA	353,282	298,353
EBITDA Margin	49.5%	49.3%
PBT	208,689	185,414
PBT Margin	29.3%	30.7%
Тах	(138,220)	(50,152)
PAT	70,469	135,262
PAT Margin	9.9%	22.4%

- Higher revenue in Q2 FY2023 compared to Q1 FY2023 due to higher volume sold.
  - Crude oil and condensate: Q2 FY2023 RM605.3 million (1,336,341 bbls @ USD96.75/bbl) vs Q1 FY2023 RM502.1 million (1,003,798 bbls @ USD111.60/bbl).
  - Gas: Q2 FY2023 RM106.8 million (3,938 MMscf) vs 1Q FY2023 RM101.5 million (3,086 MMscf).
- Operation performance was more favourable in Q2 FY2023, mainly due to the completion of the Anasuria's riser replacement project in the preceding quarter and better performance from PM3 Northern Field Gas Injection Compressor supplying gas lift to the oil producers and successful completion of BKC-10STL perforation in the oil zone in PM3 CAA segment.
  - Average OPEX per boe was USD16.42 in Q2 FY2023 vs USD20.51 in Q1 FY2023.
  - Average net oil, condensate and gas production rate in 2Q FY2023 19,912 boe/day vs 1Q FY2023 16,775 boe/day.
- Both quarters result were impacted by reversal of over provision of taxation and penalties in Malaysia operations.
  - Q2 FY2023 Reversal of an overprovisions of RM67.5 million in aggregate for PITA YA2017 and CITA YA 2017 to YA 2019 upon completion of IRB audit.
  - Q1 FY2023 Reversal of an overprovision of taxation for YA 2021 amounting to RM40.2 million upon submission of tax return to the IRB.
- However, Q2 FY2023 PAT was significantly impacted by the deferred tax liability charge of RM104.0 million arising from the EPL. It is non-cash in nature and will need to be fully reversed to the Profit or Loss during the window for which the EPL regime applies, which is up to 31 March 2028.

Favourable oil, condensate and gas price levels, coupled with good operation performance contribute positively to the profitability levels in all our producing assets

# **Key Factors Affecting Kinabalu and Others' Q2 FY2023 Financial Results – Kinabalu**

### Kinabalu:

Profit or Loss Summary	2Q FY2023 RM'000	1Q FY2023 RM'000
Revenue	139,725	154,009
Gross Profit Gross Profit Margin	<b>90,205</b> 64.6%	<b>109,251</b> 70.9%
EBITDA EBITDA Margin	<b>54,326</b> 38.9%	68,595 44.5%
PBT PBT Margin	<b>33,460</b> 23.9%	<b>50,740</b> 32.9%
Taxation - Income tax - Deferred tax (non-cash)	1,278 (12,221)	(780) (25,866)
<b>PAT</b> PAT Margin	<b>22,517</b> 16.1%	<b>24,094</b> 15.6%

- Lower revenue in 2Q FY2023 due to lower average realised oil price attained for crude oil sold:
  - 2Q FY2023: 288,106 bbls @ USD106.83 per bbl.
  - 1Q FY2023: 288,540 bbls @ USD118.04 per bbl.
- Operational performance was more favourable in 2Q FY2023 as the annual planned major maintenance campaign for calendar year ("CY") 2022 was completed in 1Q FY2023.
- Key operational metrices are:
  - Average OPEX/bbl was USD17.81 in 2Q FY2023 vs USD21.39 in 1Q FY2023;
     and
  - Average uptime and average net oil production rate in 2Q FY2023 were 86% and 3,160 bbl/day respectively, which were higher than 1Q FY2023's 62% and 2,084 bbl/day respectively.
  - The average net oil production rate in 2Q FY2023 was adversely impacted by higher unplanned, prolonged shutdown due to severe weather conditions.
- 2Q FY2023's lower EBITDA and PBT compared to 1Q FY2023 are consistent with the above explanations.
  - 2Q FY2023's supplemental payment and Sabah State Sales Tax amounted to RM30.1 million and RM7.5 million respectively.

- The tax regime governing this segment is the Petroleum (Income Tax) Act 1967 ("PITA"), at the rate of 38.0%.
- No provision for PITA was made as there were sufficient tax losses brought forward to off-set against tax payable under PITA.
- 2Q FY2023 and 1Q FY2023 movements Mainly due to reversal of deferred tax assets arising from the utilisation of brought forward tax losses to off-set against tax payable under PITA.

# Key Factors Affecting Kinabalu and Others' Q2 FY2023 Financial Results – Others (PM305 & PM314)

### Others (PM305 & PM314):

Profit or Loss Summary	2Q FY2023 RM'000	1Q FY2023 RM'000
Revenue	4,740	4,584
Gross Profit Gross Profit Margin	<b>3,622</b> 76.4%	3,876 84.6%
EBITDA EBITDA Margin	<b>13,255</b> 279.6%	<b>6,544</b> 142.8%
PBT PBT Margin	<b>12,343</b> 260.4%	9,287 202.6%
Taxation - Income tax - Deferred tax (non-cash)	221 (1,821)	(85) (3,376)
PAT PAT Margin	<b>10,743</b> 226.6%	<b>5,826</b> 127.1%

- Sales of crude oil:
  - 2Q FY2023: 10,873 bbls @ USD96.06 per bbl.
  - 1Q FY2023: 9,028 bbls @ USD112.28 per bbl.
- The EBITDA and PBT for 2Q FY2023 and 1Q FY2023 were largely impacted by the quantum of the decommissioning expenditure recognised in the respective quarters.
- 2Q FY2023 Facilities decommissioning work
  - In the past, Repsol paid into an abandonment cess fund as required by the regulator to cover future facilities decommissioning costs to be incurred at the end of the production life. Facilities pre-decommissioning work for the South Angsi A Platform commenced in 2019 and were previously expensed to the P&L by Repsol. As at 31 December 2022, costs incurred in relation to such facilities pre-decommissioning work of RM10.0 million have been reclassified as a receivable, as they are expected to be reimbursed from the abandonment cess fund subsequent to agreeing the costs relating to the scope of work with the regulator. This amount has been recognised as a gain to the P&L in 2Q FY2023.
- 1Q FY2023 Wells decommissioning work
  - Wells decommissioning work relating to PM305 and PM314 was completed in 1Q FY2023. Note that abandonment cess payments are not required to be contributed in relation to wells decommissioning work. A reassessment of the actual amounts incurred for such work was performed and it was determined that the accruals previously made exceeded the actual amounts incurred by RM2.6 million. This amount was reversed as a gain to the P&L in 1Q FY2023.

- The tax regime governing this segment is PITA, at the rate of 38.0%.
- 2Q FY2023 movements
  - Largely caused by recognition of deferred tax liabilities relating to crude oil inventory.
  - The RM0.2m income tax credit was a reversal of overprovision of YA 2017 income tax ("CITA") upon the completion of the Inland Revenue Board of Malaysia ("IRB")'s audit in December 2022.
- 1Q FY2023 movements Largely caused by adjustments in deferred tax expense due to the realisation (or reversal) of deferred tax assets relating to decommissioning activities carried out.

# **Key Factors Affecting PM3 CAA's Q2 FY2023 Financial Results**

Profit or Loss Summary	2Q FY2023 RM'000	1Q FY2023 RM'000
Revenue	157,537	215,690
Gross Profit Gross Profit Margin	<b>83,244</b> 52.8%	<b>128,542</b> 59.6%
EBITDA EBITDA Margin	99,952 63.4%	128,349 59.5%
PBT PBT Margin	<b>45,772</b> 29.1%	86,772 40.2%
Taxation - Income tax - Deferred tax (non-cash)	44,555 (12,316)	20,504 (10,685)
PAT PAT Margin	<b>78,011</b> 49.5%	96,591 44.8%

- The tax regime governing this segment is PITA, at 38.0%.
- 2Q FY2023 movements
  - A reversal of an overprovision of taxes of RM31.7 million for PITA YA 2017 and RM13.0 million for CITA YA 2017 to YA 2019 was recognised following the completion of the IRB's audits on these YAs. Omitting these adjustments would result in a "normalised" net tax expense of RM12.5 million and a "normalised" effective tax rate ("ETR") of 52.7%. It is higher than the 38.0% PITA rate mainly due to unrealised foreign exchange losses being non-tax deductible.
- 10 FY2023 movements
  - A net tax credit of RM9.8 million was recognised. It arose from a reversal of an overprovision of tax RM40.2 million for CY 2021. The overprovision was finalised upon submission of the tax returns to the IRB in August 2022. Omitting this adjustment would result in a "normalised" net tax expense of RM30.4 million and a "normalised" ETR of 35.0%.

- Lower revenue in 2Q FY2023 mainly due to lower volume of crude oil sold at a lower average realised oil price. Revenue in 2Q FY2023:
  - Crude oil: 2Q FY2023 RM77.1 million (187,671 bbls @ USD90.34 per bbl) vs 1Q FY2023 – RM138.8 million (272,867 bbls @ USD112.46 per bbl).
  - Gas: 2Q FY2023 RM80.5 million (3,767 MMscf @ average realised price of USD4.71/Mscf) vs 1Q FY2023 – RM76.9 million (2,944 MMscf @ average realised price of USD5.78/Mscf).
- Operational performance was more favourable in 2Q FY2023, mainly due:
  - Completion of annual planned major maintenance campaign for CY 2022 in 1Q FY2023; and
  - Better performance from the PM3 Northern Field Gas Injection Compressor supplying gas lift to the oil producers and the successful completion of the BKC-10STL perforation program of the oil zone which resulted in incremental gross production of approximately 1,200 bbls per day.
- Key operational metrices are:
  - Average OPEX/boe of USD14.68 in 2Q FY2023 vs USD18.03 in 1Q FY2023;
     and
  - Average uptime and average net oil production rate in 2Q FY2023 were 91% and 8,790 boe/day respectively, which were higher than 1Q FY2023's 78% and 7,885 boe/day respectively.
- EBITDA and PBT in the respective quarters were impacted by following transactions:
  - Positive impact in 2Q FY2023: Recognition of a RM22.1 million gain due to a reversal of provision for penalties on additional taxes (previously made by Repsol) relating to YA 2017 for PITA and to YA 2017 to YA 2019 for CITA upon completion of the IRB audits on the Years of Assessment; and
  - Adverse impact in 2Q FY2023: Higher amortisation of intangible assets and depreciation of oil and gas assets by RM12.6 million due to higher production levels.

# **Key Factors Affecting North Sabah PSC's Q2 FY2023 Financial Results**

Profit or Loss Summary	2Q FY2023 RM'000	1Q FY2023 RM'000
Revenue	239,473	146,078
Gross Profit Gross Profit Margin	<b>151,699</b> 63.3%	103,178 70.6%
EBITDA EBITDA Margin	95,972 40.1%	56,351 38.6%
PBT PBT Margin	<b>60,437</b> 25.2%	19,305 13.2%
Taxation - Income tax - Deferred tax (non-cash)	(25,531) 1,278	(6,964) (957)
PAT PAT Margin	<b>36,184</b> 15.1%	11,384 7.8%

- Higher revenue in 2Q FY2023 compared to 1Q FY2023 due to higher volume crude oil sold:
  - 2Q FY2023: 538,301 bbls @ USD98.09 per bbl.
  - 1Q FY2023: 289,635 bbls @ USD111.54 per bbl.
- Despite having completed the annual planned major maintenance for CY 2022 in 1Q FY2023, operational performance in 2Q FY2023 did not show any improvement. It was due to higher unplanned deferment and prolonged shutdown caused by severe weather conditions in 2Q FY2023.
  - Average uptime of 92% and average net oil production of 4,626 bbls/day in 2Q FY2023 vs 93% and 4,641 bbls/day in 1Q FY2023.
- EBITDA margin achieved in 2Q FY2023 was 40.1%, better than the EBITDA margin of 38.6% in 1Q FY2023. This was mainly contributed by the high volume of crude oil sold.
- The EBITDA of RM96.0 million was achieved after charging supplemental payment of RM35.1 million and Sabah State Sales Tax on crude oil sold in 2Q FY2023 of RM12.1 million.

- The tax regime governing this segment is PITA, at the rate of 38.0%.
- ETRs for 2Q FY2023 of 40.1% and 1Q FY2023 of 41.0% are broadly consistent with the PITA rate of 38.0%.

# **Key Factors Affecting United Kingdom's Q2 FY2023 Financial Results**

Profit or Loss Summary	2Q FY2023 RM'000	1Q FY2023 RM'000
Revenue	97,616	89,392
Gross Profit	83,836	61,008
Gross Profit Margin	<i>85.9%</i>	<i>68.2%</i>
EBITDA	66,708	69,786
EBITDA Margin	68.3%	78.1%
PBT	36,765	55,412
PBT Margin	<i>37.7%</i>	<i>62.0%</i>
Taxation - Income tax - Deferred tax (non-cash)	(3,597) (112,634)	(5,360) (23,774)
(LAT)/PAT	(79,466)	26,278
(LAT)/PAT Margin	(81.4%)	29.4%

- 2Q FY2023's revenue was higher than 1Q FY2023 revenue:
  - Crude oil: 2Q FY2023 RM71.3 million (185,869 bbls @ USD82.56 per bbl) vs 1Q FY2023 – RM64.8 million (143,728 bbls @ USD97.12 per bbl).
  - Gas: 2Q FY2023 RM26.3 million vs 1Q FY2023 RM24.6 million.
     Contribution from the sale of gas remained significant in 2Q FY2023 due to high gas prices.
- Operational performance in 2Q FY2023 for the Anasuria Cluster improved significantly following the completion of the project in 1Q FY2023 to replace the riser which malfunctioned in May 2021. The riser returned to service in September 2022.
- Average daily oil equivalent production rate in 2Q FY2023 doubled that in 1Q FY2023, rising to 3,009 boe/day from 1,468 boe/day in 1Q FY2023.
- The average uptime achieved by the Anasuria Cluster in 2Q FY2023 was high at 92% (vs 53% in 1Q FY2023) while the average OPEX/boe dropped to below the USD20 mark for the first time since the 3Q FY2021, at USD18.67 (vs USD37.02 in 1Q FY2023).
- Accordingly, the UK segment achieved healthy profit margins in 2Q FY2023. Gross profit and EBITDA were RM83.8 million (85.9% margin) and RM66.7 million (68.3% margin) respectively.
- The EBITDA included unrealised foreign exchange losses of RM10.3 million due to the period-end retranslation of the segment's GBP-denominated balances. The USD, being the segment's functional currency depreciated against the GBP during 2Q FY2023 when compared to 30 September 2022.
- Lower PBT was recorded in 2Q FY2023 due to higher amortisation of intangible assets and depreciation of oil and gas assets of RM22.9 million in 2Q FY2023 compared to RM8.0 million in 1Q FY2023, as a result of much higher production levels.
- Results after taxation were however heavily adversely impacted by the effects of
  incorporating the new Energy Profits Levy regime up to 31 December 2022, as
  dictated by the relevant UK laws and accounting standards requirements. The
  resulting outcome was a significant net deferred tax liability ("DTL") charge in 2Q
  FY2023 of RM104.0 million.

## United Kingdom – Tax (cont'd)

	2Q FY2023 (RM'000)			1Q F\	/2023 (RM'0	00)	YTD 2Q FY2023 (RM'000)		
Taxation	RFCT+SC	EPL	Total	RFCT+SC	EPL	Total	RFCT+SC	EPL	Total
Income tax	(3,597)	-	(3,597)	(5,360)	-	(5,360)	(8,957)	-	(8,957)
Deferred tax	(8,627)	(104,007)	(112,634)	(16,743)	(7,031)	(23,774)	(25,370)	(111,038)	(136,408)
- Deferred tax liability	(7,780)	(112,532)	(120,312)	(19,714)	(7,607)	(27,321)	(27,494)	(120,139)	(147,633)
- Recognition (EPL – One-off)	-	(106,671)	(106,671)	-	(7,211)	(7,211)	-	(113,882)	(113,882)
<ul> <li>Recognition (EPL- Recurring)</li> </ul>	-	(13,650)	(13,650)	-	(923)	(923)	-	(14,573)	(14,573)
<ul> <li>Recognition (RFCT + SC)</li> </ul>	(16,947)	-	(16,947)	(22,919)	-	(22,919)	(39,866)	-	(39,866)
- Reversal	9,167	7,789*	16,956	3,205	527*	3,732	12,372	8,316*	20,688
- Deferred tax assets	(847)	8,525	7,678	2,971	576	3,547	2,124	9,101	11,225
Total taxation	(12,224)	(104,007)	(116,231)	(22,103)	(7,031)	(29,134)	(34,327)	(111,038)	(145,365)

<sup>\*</sup> Include reversals of the one-off deferred tax liabilities charged in relation to the EPL as follows: 2Q FY2023: RM7.6 million, 1Q FY2023: RM0.5 million, YTD 2Q FY2023: RM8.1 million)

#### Ring fence corporation tax ("RFCT") and supplementary charge ("SC")

- The tax regime which applies to exploration for, and production of, oil and gas in the UK currently comprises of RFCT and SC at 30% and 10% respectively.
- ETRs for 2Q FY2023 and 1Q FY2023 are 33.2% and 39.9% respectively.

#### **Energy Profits Levy ("EPL")**

- Key financial impact (which have been reviewed and endorsed by our external auditors, PwC):
  - Total net DTL charged for 2Q FY2023 = RM104.0 million (financial year-to-date = RM111.0 million).
  - Out of this, financial year-to-date <u>one-off</u> charge = RM113.9 million (explained in blue below).
- The EPL, which took effect from 26 May 2022, was originally an additional 25.0% tax on UK oil and gas profits.
- On 17 November 2022, the UK government announced changes to the EPL regime effective from 1 January 2023. The revised regime:
  - Includes an increased levy rate of 35.0% from 25.0%,
  - Reduced the enhanced deduction for certain categories of capital expenditure to 129.0% except in the case of decarbonisation expenditures which will retain the 180.0% enhanced deduction, and
  - Will now apply until 31 March 2028 compared to the earlier 31 December 2025.
- The changes to the EPL regime were substantively enacted on 30 November 2022 when the Finance Bill completed its Third Reading on that day.
  - Per the UK law making process, the effects from the changes which took effect from 1 January 2023 are required to be recognised in any financial statements drawn up to a date on or after 30 November 2022.
- The EPL is regarded as an income tax, similar in nature to the RFCT and the SC and therefore falls within the scope of IAS 12 Income Taxes.
  - Temporary differences that arise from the EPL regime should be accounted for deferred tax in the same way as the RFCT and the SC. The DTL recognised as at 31 December 2022 was based on the taxable temporary differences (future amortisation of intangible assets and depreciation of oil and gas assets) expected to reverse during the window for which the EPL regime applies, up to 31 March 2028.
  - A one-off charge is computed out of the carrying values of the intangible and oil and gas assets at the point when the EPL regime became effective, that is on 26 May 2022 and the changes to the EPL regime that became effective on 1 January 2023.
- Subsequent to a full re-assessment exercise in December 2022, the net additional DTL that is required to be recognised in 2Q FY2023 amounted to RM104.0 million.
- To reiterate, such net DTL relating to the EPL recognised as at 31 December 2022 is non-cash in nature and will be fully reversed to the P&L by 31 March 2028.
- The Group does not expect a significant income taxation liability arising from the EPL regime. Our intention remains to phase our UK capital expenditure program such that we optimise the incentives offered as part of the EPL being imposed.

## United Kingdom – Tax (cont'd)

#### EPL:

Two key points highlighted earlier on the **ONE-OFF** DTL charge are:

- As at 31 December 2022, the total one-off DTL charge amounted to RM113,882k which arose from incorporating the EPL.
- This amount must be fully reversed to the Profit or Loss by 31 March 2028, i.e. during the window for which the EPL regime applies.

Basis of computation for one-off recognition and subsequent reversal:

- One-off recognition
  - DTL recognised as at 31 December 2022 was based on:
    - (i) the expected future amortisation and depreciation up to 31 March 2028.
    - (ii) arising from the carrying values of intangible and oil and gas assets which existed at the point when the EPL became effective, i.e. on 26 May 2022 and the recent changes to the EPL regime which became effective on 1 January 2023.
- Reversal
  - The one-off DTL charged will be reversed in full up to 31 March 2028.
  - The reversals in the future are computed based on the actual amortisation and depreciation.
  - Note that reassessment is required as actual amortisation and depreciation may vary.

### Strictly for illustrative purposes, the estimated reversal of the DTL recognised up to 31 December 2022 only is shown below:

	FY2023 RM'000	FY2024 RM'000	FY2025 RM'000	FY2026 RM'000	FY2027 RM'000	FY2028 RM'000
Opening balances	-	109,470	88,345	65,421	45,330	26,206
Recognition (EPL – One-off)	113,882	-	-	-	-	-
Recognition (EPL - Recurring)	14,573	-	-	-	-	-
Reversal	(18,985)	(21,125)	(22,924)	(20,091)	(19,124)	(26,206)
Closing balances	109,470	88,345	65,421	45,330	26,206	-

**NOTE**: Based on existing estimates, the quarterly ETR for the EPL subsequent to 2Q FY2023 will be lower than the 35.0% statutory rate. For information, the ETR for YTD 2Q FY2023 was 120.5% and the estimated full year ETR for FY2023 will drop to approximately 75.0%.

## Highlights from the Group's Balance Sheet

RM	As at 31 Dec 2022	As at 30 Sep 2022	As at 30 Jun 2022	As at 31 Mar 2022	As at 31 Dec 2021
Total assets	5,592.1m	5,690.8m	5,512.4m	4,506.8m	3,099.6m
Shareholders' funds	2,385.3m	2,448.1m	2,202.0m	1,874.2m	1,553.0m
Cash and bank balances	702.7m	898.8m	707.8m	437.8m	824.4m
Unrestricted cash	532.0m	727.7m	544.7m	273.4m	552.0m
Restricted cash *	170.7m	171.1m	163.1m	164.4m	272.4m
Total debt	(98.7m)	(94.4m)	(88.8m)	-	(2.4m)
Net current assets/(liabilities)	197.5m	(28.3m)	(155.3m)	(310.0m)	336.2m
Net assets per share	1.19	1.22	1.09	0.93	0.77

<sup>\*</sup> For more information, please refer to page 7 of the Unaudited Quarterly Financial Report for the quarter ended 31 December 2022.

- Year-on-year, both total assets and shareholders' funds have grown by RM2,492.5 million and RM832.3 million respectively. Included in shareholders' funds as at 31 December 2022 are retained earnings of RM1,250.2 million.
- The Group's total cash and bank balances are at reasonably healthy levels.
- Total debt balance as at 31 December 2022 relates to the outstanding balance of term loan and revolving credit facilities drawn down to aid working capital requirements. In 2Q FY2023, the Group secured its maiden long-term debt facility of USD120.0 million, which comprises a USD99.0 million term loan and a USD21.0 million revolving credit facility. (Note: The balance as at 31 December 2021 relate to recognition of the liability component of the CRPS upon the issuance of its two tranches in November 2020. The balance became nil when 100% of the CRPS issued was converted into ordinary shares.)
- As at 31 December 2022, the Group returned to a net current assets position as opposed to the net current liabilities positions reported for the three
  financial quarters subsequent to incorporating the impact which arose from the acquisition of the entire equity interest in Fortuna International
  Petroleum Corporation from Repsol on 24 January 2022. The improved financial performance and positive cash flows from our producing assets have
  contributed to this positive turnaround.
- The Group will continue to engage with financial institutions and industry players to explore funding options and capital raising initiatives which run in tandem with our growth plans.



# Part 4 Offtakes & Reserves

- FY2023 Oil & Condensate Offtake Schedule and Gas Sales
- Reserves and Resources Update

## FY2023 Oil & Condensate Offtake Schedule and Gas Sales

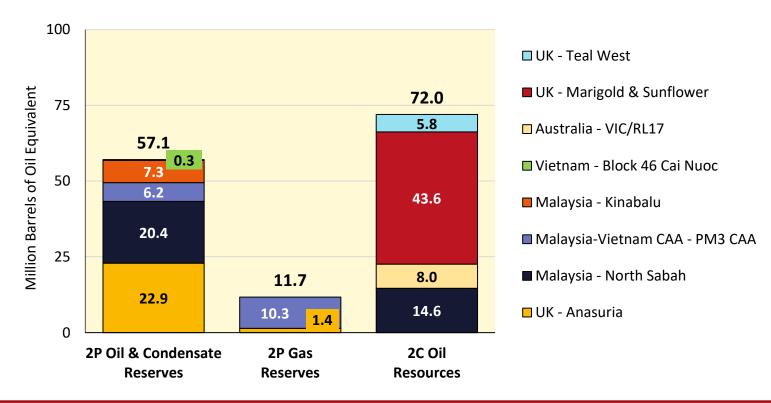
		Total oil, condensate and gas sales volume (boe)									
		Actual – Q1	Latest Estimate – Q3 FY2023				Latest Estimate – Q4 FY2023				Latest
		& Q2 FY2023	January 2023 <sub>@</sub>	February 2023	March 2023	Total	April 2023	May 2023	June 2023	Total	Estimate – FY2023
North Sabah	Oil	827,936	-	-	300,000	300,000	-	350,000	-	350,000	1,477,936
Kinabalu	Oil	576,646	-	300,000	-	300,000	-	-	350,000	350,000	1,226,646
PM305/ PM314	Oil	19,901	5,576	2,600	2,900	11,076	2,700	2,800	3,300	8,800	39,777
РМЗ САА	Oil & Cond. Gas	460,538 1,118,458	- 242,140	90,240 234,000	200,000 219,000	290,240 695,140	174,000 232,000	- 241,000	83,000 348,000	257,000 821,000	1,007,778 2,663,458
Anasuria Cluster	Oil Gas	329,597 52,286	- 9,100	- 8,000	190,000 8,700	190,000 25,800	- 8,300	- 8,000	180,000 8,300	180,000 24,600	699,597 102,686
Block 46	Oil	125,521	-	-	-	-	-	-	-	-	125,521
Total		3,510,883	256,816	634,840	920,600	1,812,256	417,000	601,800	972,600	1,991,400	7,314,539
	Oil & Cond. Gas	2,340,139 1,170,744	5,576 251,240	392,840 242,000	692,900 227,700	1,091,310 720,940	176,700 240,300	352,800 249,000	616,300 356,300	1,145,800 845,600	4,577,255 2,737,284

Note: @ Actual

On track to deliver 7.3 MMboe of oil, condensate & gas for FY2023

## **Reserves and Resources Update**

As of 1 January 2023, our net entitlement to 2P oil, condensate and gas reserves and 2C oil
resources within the licenses in which we have interests are as follows:



### 68.8 MMbbl of 2P reserves and 72.0 MMbbl of 2C contingent oil resources present opportunity for monetisation

#### Notes:

- <sup>1</sup> Reserves and resources are as of 1 January 2023.
- <sup>2</sup> Anasuria 2P Reserves are based on Anasuria Hibiscus UK Limited ("Anasuria Hibiscus UK")'s interest and extracted from RPS' report in August 2021, adjusted for actual production in the 18 months ended 31 December 2022.
- North Sabah 2P Reserves and 2C Contingent Resources are based on SEA Hibiscus Sdn Bhd ("SEA Hibiscus")'s current estimated net entitlement, based on RPS' report in August 2021, adjusted for actual production in the 18 months ended 31 December 2022.
- <sup>4</sup> PM3 CAA, Kinabalu, Block 46 Cai Nuoc 2P Reserves and 2C Contingent Resources are based on FIPC Group's current net entitlement, based on RPS' report in August 2022, adjusted for actual production in the 6 months ended 31 December 2022.
- Marigold and Sunflower 2C Contingent Resources are based on Anasuria Hibiscus UK's interest and extracted from RPS' report in August 2020.
- <sup>6</sup> Teal West 2C Contingent Resources are based on Anasuria Hibiscus UK's interest and extracted from RPS' report in August 2021.
- VIC/RL17 2C Contingent Resources are based on internal estimates.

## **Key Messages**

### Fully operated and producing portfolio on target to meet Group's FY2023 targets

- Sold 1.3 MMbbl of oil and condensate and 0.7 MMboe of gas in the current quarter from our producing assets
- In 1H FY2023, we sold 2.3 MMbbl of oil and condensate and 1.2 MMboe of gas
- For FY2023, the Group estimates to sell approximately 7.3 MMboe of oil, condensate and gas

### Delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority

- Strong oil, condensate, and gas price levels have contributed positively to our profitability levels
- In the current quarter, we delivered EBITDA of RM353.3 million and a PAT of RM70.5 million Peninsula Hibiscus Group assets contributed RM194.5 million and RM119.6 million to the Group's EBITDA and PAT respectively
- PAT adversely impacted by a non-cash net deferred tax liability charge relating to United Kingdom's Energy Profits Levy of RM104.0 million
- In 1H FY2023, we reported PAT of RM205.7 million (1H FY2023 "normalised" PAT after omitting one-off non-operational adjustments is RM230.1 million)

### Rewarding loyal shareholders with dividend

- Based on the present favourable market outlook and subject to the matters reflected in our Dividend Policy, the Group is aiming to target a minimum total dividend per share of 2.5 sen over the course of FY2023
- Of this targeted amount, an interim single-tier dividend of 0.75 sen has been declared on 16 February 2023

### Proposed share buy-back of up to 10%

Share-buy back authorisation and capital reduction approved at the EGM on 1 December 2022

# **Thank You**

For more information please contact:

**Investor Relations Team** 

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# **Q2FY2023** Profit or Loss (By Segment)

RM'000	Malaysia – Kinabalu and others		CAA	Vietnam	Subtotal (PHSB	Malaysia –	United	Australia	Others <sup>1</sup>	Total (HPB Group)
	Kinabalu	Others			Group)	North Sabah	Kingdom			(HPB Group)
Revenue	139,725	4,740	157,537	72,968	374,970	239,473	97,616	-	1,067	713,126
Cost of Sales	(49,520)	(1,118)	(74,293)	(46,022)	(170,953)	(87,774)	(13,780)	-	-	(272,507)
Gross Profit	90,205	3,622	83,244	26,946	204,017	151,699	83,836	-	1,067	440,619
Administrative Expenses	(31,412)	(255)	(5,871)	6	(37,532)	(35,957)	(7,729)	(177)	(7,093)	(88,488)
Supplemental Payment	(30,062)	(436)	-	-	(30,498)	(35,093)	-	-	-	(65,591)
Others	(1,350)	181	(5,871)	6	(7,034)	(864)	(7,729)	(177)	(7,093)	(22,897)
Other (Expenses)/Income	(4,467)	9,888	22,579	13	28,013	(19,770)	(9,399)	1,983	449	1,276
Sabah State Sales Tax	(7,534)	-	-	-	(7,534)	(12,050)	-	-	-	(19,584)
Interest Income	105	34	85	-	224	26	1,111	-	8	1,369
Others	2,962	9,854	22,494	13	35,323	(7,746)	(10,510)	1,983	441	19,491
Share of Results of an Associate	-	-	-	-	-	-	-	(125)	-	(125)
EBITDA/(LBITDA)	54,326	13,255	99,952	26,965	194,498	95,972	66,708	1,681	(5,577)	353,282
Depreciation and Amortisation	(20,243)	20	(48,920)	(1,109)	(70,252)	(31,554)	(22,949)	-	(335)	(125,090)
Finance Costs	(623)	(932)	(5,260)	(108)	(6,923)	(3,981)	(6,994)	-	(1,605)	(19,503)
Interest Expenses	(146)	(2)	(2,500)	-	(2,648)	(1,965)	(910)	-	(1,605)	(7,128)
Unwinding of Discount	(477)	(930)	(2,760)	(108)	(4,275)	(2,016)	(6,084)	-	-	(12,375)
PBT/(LBT)	33,460	12,343	45,772	25,748	117,323	60,437	36,765	1,681	(7,517)	208,689
Tax	(10,943)	(1,600)	32,239	(17,432)	2,264	(24,253)	(116,231)	-	-	(138,220)
PAT/(LAT)	22,517	10,743	78,011	8,316	119,587	36,184	(79,466)	1,681	(7,517)	70,469

<sup>&</sup>lt;sup>1</sup> Others include Group and Investment Holding activities.

## "Normalised" Group Financials – 2Q and 1Q FY2023

			2Q FY2023				1Q FY2023						
	As disclosed in QR	United Kingdom <sup>1</sup>	Malaysia <sup>2</sup>	Vietnam <sup>3</sup>	"Normalised" results	As disclosed in QR	United Kingdom <sup>1</sup>	Malaysia <sup>4</sup>	Vietnam <sup>3</sup>	"Normalised" results			
Revenue	713,126	-	-	-	713,126	604,768	-	-	-	604,768			
Gross Profit	440,619	-	-	13,738	454,357	387,402	-	-	13,349	400,751			
Gross Profit Margin	61.8%				63.7%	64.1%				66.3%			
EBITDA	353,282	-	(22,428)	13,738	344,592	298,353	-	-	13,349	311,702			
EBITDA Margin	49.5%				48.3%	49.3%				51.5%			
РВТ	208,689	-	(22,428)	13,738	199,999	185,414	-	-	13,349	198,763			
PBT Margin	29.3%				28.0%	30.7%				32.9%			
Тах	(138,220)	99,112	(45,119)	(412)	(84,639)	(50,152)	6,700	(40,207)	(401)	(84,060)			
Effective Tax Rate	66.2%				42.3%	27.0%				42.3%			
PAT	70,469	99,112	(67,547)	13,326	115,360	135,262	6,700	(40,207)	12,948	114,703			
PAT Margin	9.9%				16.2%	22.4%				19.0%			

<sup>&</sup>lt;sup>1</sup> United Kingdom - One-off net deferred tax liability charge arising from the Energy Profits Levy

<sup>&</sup>lt;sup>2</sup> Malaysia - Reversal of overprovision of taxes and related penalties relating to the Petroleum (Income Tax) Act 1967 and the Corporate (Income Tax) Act 1967

<sup>&</sup>lt;sup>3</sup> Vietnam - Impact of the "consumption" of the Acquired Underlift Inventory in Block 46

<sup>&</sup>lt;sup>4</sup> Malaysia - Reversal of overprovision of taxes relating to the Petroleum (Income Tax) Act 1967